



AGENDA

ECONOMIC DEVELOPMENT AUTHORITY OF THE COUNTY OF BEDFORD, VA
Bedford County Administration Ground Floor Training Room
122 E Main Street
Bedford, VA 24523
February 3, 2022
5:30 p.m.

(1) CALL TO ORDER

(2) ORGANIZATION

A. Election of Officers

(3) APPROVAL OF AGENDA

(4) APPROVAL OF MEETING MINUTES – January 6, 2022

(5) REPORTS

- A. Economic Development Director's Report
- B. Business Programs Report
- C. Monthly Financial Report
- D. Monthly Accounts Payable Report – (see January bills that have been paid)

EDA	Amount Paid
Whittington Consulting – Website Management	\$150.00
EDA Mileage – January meeting	\$73.65
Bedford Center	
Town of Bedford Power – CVCC – January	\$3,821.20
Peakview Landscaping – December service (paid in January)	\$400.00
New London	
Southside Electric – January invoice	\$563.60
Bank of the James – Interest charges January	\$4,163.46
Belvac Draw #8	\$21,460.00
Peakview Landscaping – December service (paid in January)	\$1,410.83
Washington Street	
Hurt & Proffitt – Elba's Parking Lot Conceptual Plans	\$1,500.00

TOTAL:	\$33,842.74

(6) TOWN OF BEDFORD

(7) BEDFORD CENTER FOR BUSINESS

(8) MONTVALE CENTER FOR COMMERCE

(9) NEW LONDON BUSINESS AND TECHNOLOGY CENTER

- A. Building loan status
- B. Review Belvac lighting project proposals

(10) WASHINGTON STREET PROPERTY

(11) CLOSED SESSION

Closed Session pursuant to Section 2.2-3711 (A) (3), Discussion or consideration of the acquisition of real property for a public purpose, or of the disposition of publicly held real property, where discussion in an open meeting would adversely affect the bargaining position or negotiating strategy of the public body.
Closed Session pursuant to Section 2.2-3711 (A) (5), Discussion concerning a prospective business or industry or the expansion of an existing business or industry where no previous announcement has been made of the business' or industry's interest in locating or expanding its facilities in the community.

(12) OTHER BUSINESS

- A. Award landscaping contracts
- B. Adoption of Strategic Plan

(13) ADJOURNMENT



**MEETING MINUTES
ECONOMIC DEVELOPMENT AUTHORITY OF THE COUNTY OF BEDFORD, VA
Bedford County Administration Board Room
122 E. Main Street
Bedford, VA 24523**

**January 6, 2022
5:30 p.m.**

Economic Development Authority:

Present: Rhonnie Smith - Dist. 1; Wyatt Walton - Dist. 3; Matthew Braud - Dist. 4 (arrived at 5:35 PM) ; Kristy Milton - Dist. 5; James Robertson - Dist. 6; Jim Messier - Dist. 7

Absent: Vicki Gardner – Dist. 2

Staff Present: Pam Bailey - EDA Director; Holley Scheffel – Business Programs Coordinator; Doug Coffman – Public Works Director; Brandon Butler – Senior Assistant County Attorney; Robert Hiss County Administrator

Staff Absent: Patrick Skelley – County Attorney

Guests: Edgar Tuck - County Supervisor District 2; Charla Bansley District 3

(1) CALL TO ORDER & DETERMINATION OF QUORUM

Chairman Messier called the December meeting of the Bedford County Economic Development Authority to order at 5:32 PM.

(2) APPROVAL OF AGENDA

Chairman Messier asked for a motion to approve and/or any amendments to the Authority's December 2, 2021 agenda.

Ms. Bailey requested amending the agenda to include canceling the closed session and canceling the discussion for item 10B.

Mr. Robertston moved, seconded by Mr. Walton to approve the December 2, 2021 agenda and amend the January 6, 2022 meeting agenda.

Voting yes: Mr. Smith, Mr. Walton, Mr. Braud, Mrs. Milton, Mr. Robertson, Mr. Messier

Voting no: None
Adopted Unanimously

(3) APPROVAL OF MEETING MINUTES - December 2, 2021

Chairman Messier asked for approval and/or any amendments to the Authority's December 2, 2021 meeting minutes.

Mr. Smith moved, seconded by Mrs. Milton, to approve the December 2, 2021 meeting minutes, as presented.

Voting yes: Mr. Smith, Mr. Walton, Mr. Braud, Mrs. Milton, Mr. Robertson, Mr. Messier

Voting no: None

Adopted Unanimously

(4) APPROVAL OF 2022 MEETING CALENDAR

Chairman Messier asked for approval and/or discussion regarding to the proposed 2022 EDA meeting calendar

Mr. Robertson moved, seconded by Mr. Walton to approve the 2022 EDA meeting calendar as proposed.

Voting yes: Mr. Smith, Mr. Walton, Mr. Braud, Mrs. Milton, Mr. Robertson, Mr. Messier

Voting no: None

Adopted Unanimously

(5) REPORTS

A. Economic Development Director's Report

Ms. Bailey welcomed Holley Scheffel, Business Programs Coordinator, with Bedford County's Office of Economic Development. Regarding business updates, Ms. Bailey shared that there is still interest in Montvale. She has a prospect for Teva, one for Bedford Center and another for New London. She recently submitted some prospects for an Agriculture & Forestry Industries Development (AFID) grant for Virginia Department of Agriculture and Consumer Services (VDACS). She has not heard anything back as of yet. She also inquired about the need for grant funds for the Bedford cannery. Request for Proposals (RFP's) for landscaping at the three parks and Elba's were all received. Those will be reviewed soon and a decision will be made at the next EDA meeting.

The TAG team met this week regarding the Montvale tank farm. Two of the five tanks have been fully closed and decommissioned. This was due to Colonial shutting down the pipeline due to 40-42 miles of the pipeline being faulty and too expensive to fix. All of the tanks and pipes from the remaining tanks have been cleaned. Any type of contaminants that are on the property is minimal. All of the terminals have been well maintained. If the remaining three tank companies keep their permits open, they will not need to comply with new codes and regulations to become fully operational; this includes converting the single-shell tanks to double-shell.

B. Marketing/Business Development Report

Mrs. Scheffel reports that there is a Bedford One Career Conversation with Sentry Equipment scheduled for January 19.

C. Monthly Financial Reports

Ms. Bailey shared the year-to-date budget report and account detail report. The current cash on hand is \$1.4 million dollars.

D. Monthly Accounts Payable Report – (December bills that have been paid)

Ms. Bailey indicated that there was nothing out of the ordinary this month regarding payments. She did note that there were two separate HVAC invoices totaling \$3,500 for CVCC Bedford Center.

(6) TOWN OF BEDFORD

A. Nothing new to report

(7) BEDFORD CENTER FOR BUSINESS

A. Mr. Walton suggested that the committee consider the possibility of another location for East Coast Fabricators. He believes they should be separated due to differences in industry and would free up space to expand CVCC's course offerings. This is something to consider in the future as a long-term plan.

(8) MONTVALE CENTER FOR COMMERCE

A. Nothing new to report

(9) NEW LONDON BUSINESS AND TECHNOLOGY CENTER

A. Meade Road Drainage Concerns

Ms. Bailey indicated that she received a phone call and then copied on a letter from VDOT to Hurt & Proffitt. concerns about drainage from the Belvac building onto the road. Hurt & Proffitt is currently working on a solution.

B. Closeout Liberty University AMP Lab Performance Agreement

Ms. Bailey stated that the Bedford County EDA entered into a performance agreement on Dec. 6, 2018, with Liberty University (LU). This was for LU's Additive Manufacturing Partnership lab (AMP Lab) at the Center for Engineering Research and Education in New London. On May 5, 2020, the EDA provided \$25,000 towards the construction of the AMP Lab. In return for the investment, LU agreed to continue the AMP Lab for a period of at least three years from the date of the financial agreement; the term expired Dec. 6, 2021. Staff recommends closing the performance agreement as all conditions have been satisfied.

Mr. Walton moved, seconded by Mr. Braud to terminate the performance agreement with Liberty University.

Voting yes: Mr. Smith, Mr. Walton, Mr. Braud, Mrs. Milton, Mr. Robertson, Mr. Messier

Voting no: None

Adopted Unanimously

D. Review Belvac Lighting Project Proposal

Ms. Bailey stated that Belvac would like to add some lighting to the existing parking lot. Currently, there are no lamp posts on the property. Coleman Adams has provided a drawing and an estimate of \$34,728 for the addition of three light posts. Mr. Robertson visited the site, at night, and indicated that parts of the parking lot are not well-lit. He spoke to Charlie Evans who did check the specs on the lights. Belvac is asking for consideration. They do have multiple shifts of employees working at the facility. Mr. Robertson shared that it would be an investment in the property to keep it well-lit and safe. Mr. Robertson also stated that Southern Air had quoted this project to Coleman Adams. This indicates that the proposal had been marked up twice. Mr. Robertson feels as though the price is too high for a single task. He suggests that Belvac request additional quotes for this project. Once the quotes are in, the board will discuss further action.

(10) WASHINGTON STREET PROPERTY

Ms. Bailey mentioned that Hurt & Proffitt provided drawings for the parking lot layout at Elba Butcher Shoppe. Parking at this establishment impacts county employees as this is designated parking for them, and for customers at Elba's. It should be noted that Elba's lease includes certain sections of the parking lot for their customers. Mrs. Milton suggested that a Memo of Understanding be considered between the county and those who lease it.

Two concepts were presented by Hurt & Proffitt as potential solutions to traffic flow. Doug Coffman prepared a budgetary estimate of \$100K for paving. He stated that when the curb and extras are added in the budget will likely climb between \$140k and \$165k. He does not feel as though there is much difference in price between the two options presented. It was suggested that a meeting be held with Bedford County, the Town of Bedford, the School Board, and any other stakeholders who may be impacted by the lack of adequate parking.

(11) OTHER BUSINESS

Ms. Bailey provided a preliminary layout prepared by Perkins & Orrison for Tom Bell (TBP). Tom Bell has purchased the old CommScope building in Forest Professional Park; it will now become a Centra facility. Centra Health is leasing the property and will use it as a remote patient monitoring location. Tom Bell is requesting an easement to build an access road that runs through a Bedford County EDA parcel. The board held a discussion but no motion was made due to lack of information.

(12) ADJOURNMENT

Mr. Braud moved, seconded by Mr. Walton to adjourn the meeting.

Voting yes: Mr. Smith, Mr. Walton, Mr. Braud, Mrs. Milton, Mr. Robertson, Mr. Messier

Voting no: None
Adopted Unanimously

6:27 p.m.

APPROVED:

Chairman

Secretary

01/27/2022 13:11
pbailey

Bedford County, VA
YEAR-TO-DATE BUDGET REPORT

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FOR 2022 04

ACCOUNTS FOR: 556 ECONOMIC DEVELOPMENT AUTHORITY	ORIGINAL APPROP	TRANFRS/ ADJSTMTS	REVISED BUDGET	YTD ACTUAL	ENCUMBRANCES	AVAILABLE BUDGET	PCT USED
<hr/>							
561500 EDA INTEREST EARNINGS							
<hr/>							
561500 415210 BRWA CELL TOWER I	0	0	0	-5,306.04	.00	5,306.04	100.0%
TOTAL EDA INTEREST EARNINGS	0	0	0	-5,306.04	.00	5,306.04	100.0%
<hr/>							
561800 EDA MISC REVENUE							
<hr/>							
561800 418901 BBRDG BURNBRIDGE -	0	0	0	-17,450.00	.00	17,450.00	100.0%
561800 418901 BRWA BRWA - MISCEL	-5,000	0	-5,000	.00	.00	-5,000.00	.0%*
TOTAL EDA MISC REVENUE	-5,000	0	-5,000	-17,450.00	.00	12,450.00	349.0%
<hr/>							
561900 EDA RECOVERED COSTS							
<hr/>							
561900 419010 BBRDG RECOVERED CO	-116,500	0	-116,500	-39,710.00	.00	-76,790.00	34.1%*
561900 419010 LU RECOVERED COSTS	-2,597	0	-2,597	.00	.00	-2,597.00	.0%*
561900 419010 NANO RECOVERED COS	-393	0	-393	.00	.00	-393.00	.0%*
561900 419010 SMPLM SMPLM -RECOV	-1,061	0	-1,061	.00	.00	-1,061.00	.0%*
TOTAL EDA RECOVERED COSTS	-120,551	0	-120,551	-39,710.00	.00	-80,841.00	32.9%
<hr/>							
564100 EDA OTHER FINANCING SOURCES							
<hr/>							
564100 441110 TRANSFER FROM GEN	-263,055	0	-263,055	.00	.00	-263,055.00	.0%*
564100 441133 TRANSFER FROM CIP	-160,000	0	-160,000	.00	.00	-160,000.00	.0%*
TOTAL EDA OTHER FINANCING SOURCES	-423,055	0	-423,055	.00	.00	-423,055.00	.0%
<hr/>							
565600 EDA ADMINISTRATION							
<hr/>							
565600 531110 ACCOUNTING & AUDI	8,000	0	8,000	6,900.00	.00	1,100.00	86.3%
565600 531120 ADVERTISING SERVI	2,500	0	2,500	685.99	.00	1,814.01	27.4%
565600 531130 ATTORNEY AND LEGA	2,500	0	2,500	.00	.00	2,500.00	.0%

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Bedford County, VA
YEAR-TO-DATE BUDGET REPORT

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FOR 2022 04

ACCOUNTS FOR: 556	ECONOMIC DEVELOPMENT AUTHORITY	ORIGINAL APPROP	TRANFRS/ ADJSTMTS	REVISED BUDGET	YTD ACTUAL	ENCUMBRANCES	AVAILABLE BUDGET	PCT USED
565600	531220 SKILLED SERVICES	2,500	0	2,500	2,118.75	.00	381.25	84.8%
565600	531410 BUILDING REPAIR &	200,000	0	200,000	.00	.00	200,000.00	.0%
565600	531420 GROUNDS REPAIR &	0	0	0	675.00	.00	-675.00	100.0%*
565600	531510 POSTAGE AND FREIG	120	0	120	.00	.00	120.00	.0%
565600	531730 CONFERENCE & EDUC	1,500	0	1,500	-15.00	.00	1,515.00	-1.0%
565600	531750 EMPLOYEE RECOGNIT	100	0	100	.00	.00	100.00	.0%
565600	531820 TRAVEL MILEAGE	1,200	0	1,200	229.62	.00	970.38	19.1%
565600	541270 CONTRIBUTIONS TO	2,500	0	2,500	2,500.00	.00	.00	100.0%
565600	551130 BBRDG BURNBRIDGE -	0	0	0	196,730.00	.00	-196,730.00	100.0%*
565600	551210 GENERAL LIABILITY	1,617	0	1,617	.00	.00	1,617.00	.0%
565600	551220 AUTOMOBILE LIABIL	150	0	150	.00	.00	150.00	.0%
565600	551230 PROPERTY INSURANC	8,000	0	8,000	.00	.00	8,000.00	.0%
565600	551240 BOILER AND MACHIN	750	0	750	.00	.00	750.00	.0%
565600	551250 OTHER FINANCIAL I	675	0	675	.00	.00	675.00	.0%
565600	551260 PUBLIC OFFICIALS	182	0	182	.00	.00	182.00	.0%
565600	551290 CYBER RISK INSURA	100	0	100	.00	.00	100.00	.0%
565600	561120 OFFICE SUPPLIES	175	0	175	.00	.00	175.00	.0%
565600	561140 FOOD & MEALS NON-	1,800	0	1,800	1,097.90	.00	702.10	61.0%
565600	561140 BDONE-BDONE-FOOD M	1,200	0	1,200	30.93	.00	1,169.07	2.6%
565600	561140 BSAPP BSAPP-FOOD M	2,500	0	2,500	.00	.00	2,500.00	.0%
565600	561540 CUSTODIAL MATERIA	0	0	0	8.69	.00	-8.69	100.0%*
565600	582150 BBRDG BBRDG - UTIL	266,500	0	266,500	872.00	.00	265,628.00	.3%
TOTAL EDA ADMINISTRATION		504,569	0	504,569	211,833.88	.00	292,735.12	42.0%
565610 EDA PERFORMANCE INCENTIVES								
565610	541530 PERFORMANCE INCEN	120,000	0	120,000	45,000.00	.00	75,000.00	37.5%
TOTAL EDA PERFORMANCE INCENTIVES		120,000	0	120,000	45,000.00	.00	75,000.00	37.5%
565615 EDA BEDFORD CTR FOR BUSINESS								
565615	531120 ADVERTISING SERVI	500	0	500	.00	.00	500.00	.0%
565615	531410 BUILDING REPAIR &	1,100	0	1,100	801.25	.00	298.75	72.8%
565615	531410 CVCC CVCC-BLDG REP	0	0	0	2,422.66	.00	-2,422.66	100.0%*
565615	531420 GROUNDS REPAIR &	8,900	0	8,900	2,430.00	.00	6,470.00	27.3%
565615	531430 EQUIPMENT REPAIR	5,000	0	5,000	6,408.00	.00	-1,408.00	128.2%*
565615	551110 ELECTRICAL SERVIC	0	0	0	11,218.61	.00	-11,218.61	100.0%*
565615	551110 CVCC CVCC-ELECTRIC	40,000	0	40,000	.00	.00	40,000.00	.0%

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Bedford County, VA
YEAR-TO-DATE BUDGET REPORT

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FOR 2022 04

ACCOUNTS FOR: 556	ECONOMIC DEVELOPMENT AUTHORITY	ORIGINAL APPROP	TRANFRS/ ADJSTMTS	REVISED BUDGET	YTD ACTUAL	ENCUMBRANCES	AVAILABLE BUDGET	PCT USED
565615 551130 WATER & SEWER CHA		0	0	0	132.97	.00	-132.97	100.0%*
565615 551130 CVCC CVCC-WATER &		2,000	0	2,000	351.57	.00	1,648.43	17.6%
TOTAL EDA BEDFORD CTR FOR BUSINESS		57,500	0	57,500	23,765.06	.00	33,734.94	41.3%
56561515 RENT								
56561515 415201 CVCC PROPERTY RE		-142,296	0	-142,296	-142,296.00	.00	.00	100.0%
56561515 415201 ECOST PROPERTY R		-121,280	0	-121,280	-40,426.68	.00	-80,853.32	33.3%*
56561515 415201 MBC PROPERTY REN		-3,600	0	-3,600	-1,200.00	.00	-2,400.00	33.3%*
TOTAL RENT		-267,176	0	-267,176	-183,922.68	.00	-83,253.32	68.8%
565621 EDA BEDFORD BREWERY								
565621 591130 VCC VCC-DEBT PRINC		12,450	0	12,450	3,962.58	.00	8,487.42	31.8%
565621 591140 VCC VCC-DEBT INTER		31,368	0	31,368	10,643.54	.00	20,724.82	33.9%
TOTAL EDA BEDFORD BREWERY		43,818	0	43,818	14,606.12	.00	29,212.24	33.3%
56562115 RENT								
56562115 415201 BREW PROPERTY RE		-43,818	0	-43,818	-14,606.12	.00	-29,212.24	33.3%*
TOTAL RENT		-43,818	0	-43,818	-14,606.12	.00	-29,212.24	33.3%
565655 EDA MONTVALE CTR FOR COMMERCE								
565655 531120 ADVERTISING SERVI		500	0	500	.00	.00	500.00	.0%
565655 531420 GROUNDS REPAIR &		4,000	0	4,000	765.00	.00	3,235.00	19.1%
TOTAL EDA MONTVALE CTR FOR COMMERCE		4,500	0	4,500	765.00	.00	3,735.00	17.0%
565680 EDA ELBA'S								
565680 531410 BUILDING REPAIR &		10,000	0	10,000	.00	.00	10,000.00	.0%

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Bedford County, VA
YEAR-TO-DATE BUDGET REPORT

P 4
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FOR 2022 04

ACCOUNTS FOR: 556 ECONOMIC DEVELOPMENT AUTHORITY	ORIGINAL APPROP	TRANFRS/ ADJSTMTS	REVISED BUDGET	YTD ACTUAL	ENCUMBRANCES	AVAILABLE BUDGET	PCT USED
565680 531420 GROUNDS REPAIR &	2,500	0	2,500	.00	.00	2,500.00	.0%
565680 541610 REAL PROPERTY TAX	400	0	400	.00	.00	400.00	.0%
565680 561520 GROUNDS MATERIALS	0	0	0	33.91	.00	-33.91	100.0%*
TOTAL EDA ELBA'S	12,900	0	12,900	33.91	.00	12,866.09	.3%
56568015 RENT							
56568015 415201 VISTA PROPERTY R	-24,550	0	-24,550	-8,000.00	.00	-16,550.00	32.6%*
TOTAL RENT	-24,550	0	-24,550	-8,000.00	.00	-16,550.00	32.6%
565685 EDA NEW LONDON							
565685 531120 ADVERTISING SERVI	3,000	0	3,000	618.75	.00	2,381.25	20.6%
565685 531140 LOT7 SHELL BLDG -	0	0	0	32,500.00	.00	-32,500.00	100.0%*
565685 531210 A & E SERVICES	20,000	0	20,000	1,580.00	.00	18,420.00	7.9%
565685 531220 SKILLED SERVICES	0	0	0	1,360.00	.00	-1,360.00	100.0%*
565685 531420 GROUNDS REPAIR &	20,000	0	20,000	6,178.32	.00	13,821.68	30.9%
565685 551110 ELECTRICAL SERVIC	7,100	0	7,100	2,214.40	.00	4,885.60	31.2%
565685 551150 LOT7 SHELL BUILDIN	0	0	0	-15.00	.00	15.00	100.0%
565685 561570 SIGNAGE	1,000	0	1,000	.00	.00	1,000.00	.0%
565685 581120 NETWORK EQUIPMENT	0	0	0	65.00	.00	-65.00	100.0%*
565685 582130 LOT7 SHELL - BUILD	0	0	0	1,206,262.21	.00	-1,206,262.21	100.0%*
565685 582140 SITE IMPROVEMENTS	160,000	0	160,000	.00	.00	160,000.00	.0%
565685 591130 LOT7 SHELL BLDG -	149,292	0	149,292	.00	.00	149,292.00	.0%
565685 591140 LOT7 SHELL BLDG -	4,583	0	4,583	11,068.23	.00	-6,484.90	241.5%*
TOTAL EDA NEW LONDON	364,975	0	364,975	1,261,831.91	.00	-896,856.58	345.7%
56568515 RENT							
56568515 415201 BLVAC PROPERTY R	-238,333	0	-238,333	-21,666.67	.00	-216,666.65	9.1%*
TOTAL RENT	-238,333	0	-238,333	-21,666.67	.00	-216,666.65	9.1%
TOTAL ECONOMIC DEVELOPMENT AUTHORITY	-14,221	0	-14,221	1,267,174.37	.00	-1,281,395.36	-8910.6%
TOTAL REVENUES	-1,122,484	0	-1,122,484	-290,661.51	.00	-831,822.17	
TOTAL EXPENSES	1,108,263	0	1,108,263	1,557,835.88	.00	-449,573.19	

** END OF REPORT - Generated by Pam Bailey **

01/27/2022 13:17
pbailey

Bedford County, VA
ACCOUNT DETAIL HISTORY FOR 2022 00 TO 2022 13

P 1
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ORG YR/PR	OBJECT PROJ JNL EFF DATE	SRC REF1	REF2	REF3	CHECK #	OB	AMOUNT	NET LEDGER BALANCE	NET BUDGET BALANCE
556	110010	EQUITY IN GENERAL CHECKING							
					SOY BALANCE			1,421,758.54	
22/01	79 07/08/21	APP	C0708				-391,080.85	1,030,677.69	
22/01	229 07/06/21	CRP					3,651.53	1,034,329.22	
22/01	291 07/14/21	CRP					10,106.67	1,044,435.89	
22/01	434 07/20/21	APP	C0720				-10,236.66	1,034,199.23	
22/01	667 07/27/21	APP	C0727				-2,029.19	1,032,170.04	
22/01	677 07/26/21	GEN	JHA	INT PAY SHEL			-1,264.84	1,030,905.20	
22/01	689 07/26/21	CRP					300.00	1,031,205.20	
22/01	747 07/28/21	CRP					2,000.00	1,033,205.20	
22/01	832 07/19/21	GEN		7/2/21 PCARD			-321.70	1,032,883.50	
22/01	879 07/27/21	GEN		REC DEBT PMT			-3,651.53	1,029,231.97	
22/02	47 08/03/21	APP	C0803				-136,556.00	892,675.97	
22/02	115 08/04/21	CRP					388,430.85	1,281,106.82	
22/02	223 08/10/21	APP	C0810				-329,306.92	951,799.90	
22/02	388 08/13/21	CRP					3,651.53	955,451.43	
22/02	445 08/17/21	APP	C0817				-34,179.63	921,271.80	
22/02	661 08/24/21	APP	C0824				-3,394.99	917,876.81	
22/02	693 08/16/21	CRP					319,341.49	1,237,218.30	
22/02	878 08/31/21	APP	C0831				-114.52	1,237,103.78	
22/02	888 08/24/21	CRP					2,300.00	1,239,403.78	
22/02	921 08/27/21	GEN		REC DEBT PMT			-3,651.53	1,235,752.25	
22/02	982 08/19/21	GEN		REC PCARD WI			-562.99	1,235,189.26	
22/02	1020 08/18/21	CRP					10,106.67	1,245,295.93	
22/03	139 09/08/21	APP	0907AP				-502,816.02	742,479.91	
22/03	299 09/13/21	CRP					3,651.53	746,131.44	
22/03	392 09/15/21	APP	C0915				-3,852.93	742,278.51	
22/03	679 09/28/21	APP	C0928				-6,710.10	735,568.41	
22/03	825 09/27/21	GEN		REC DEBT PMT			-3,651.53	731,916.88	
22/03	938 09/29/21	CRP					615,403.69	1,347,320.57	
22/03	1125 09/17/21	GEN		REC PCARD PM			-427.89	1,346,892.68	
22/03	1138 09/29/21	GEN	JHA	CELL TOWER D			-100,000.00	1,246,892.68	
22/04	68 10/05/21	APP	C1005				-19,200.00	1,227,692.68	
22/04	276 10/12/21	APP	C1021				-32,937.50	1,194,755.18	
22/04	405 10/08/21	CRP					25,318.20	1,220,073.38	
22/04	516 10/19/21	APP	C1019				-57,942.85	1,162,130.53	
22/04	690 10/20/21	CRP					10,106.67	1,172,237.20	
22/04	730 10/22/21	CRP					300.00	1,172,537.20	
22/04	798 10/26/21	APP	C1026				-13,456.37	1,159,080.83	
22/04	993 10/29/21	CRP					59,942.85	1,219,023.68	
22/04	1003 10/27/21	GEN		REC DEBT SVC			-3,651.53	1,215,372.15	
22/04	1099 10/29/21	APM					1,050.00	1,216,422.15	
22/04	1100 10/01/21	APM					4,200.00	1,220,622.15	
22/04	1123 10/19/21	GEN		REC PCARD PM			-249.84	1,220,372.31	
22/05	101 11/09/21	APP	C1109				-4,629.36	1,215,742.95	
22/05	159 11/01/21	CRP					21,666.67	1,237,409.62	
22/05	318 11/16/21	APP	C1116				-703.60	1,236,706.02	
22/05	498 11/16/21	CRP					10,106.67	1,246,812.69	
22/05	566 11/23/21	APP	C1123				-588.75	1,246,223.94	
22/05	690 11/30/21	APP	C1130				-98,301.31	1,147,922.63	
22/05	760 11/30/21	CRP					2,300.00	1,150,222.63	
22/06	175 12/03/21	CRP					27,826.67	1,178,049.30	
22/06	191 12/07/21	APP	C1207				-7,429.20	1,170,620.10	

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pbailey

Bedford County, VA
ACCOUNT DETAIL HISTORY FOR 2022 00 TO 2022 13

P 2
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ORG YR/PR	OBJECT PROJ JNL EFF DATE	SRC REF1	REF2	REF3	CHECK #	OB	AMOUNT	NET LEDGER BALANCE	NET BUDGET BALANCE
22/06	475 12/14/21	APP C1214					-3,291.00	1,167,329.10	
22/06	507 12/14/21	CRP					57.40	1,167,386.50	
22/06	587 12/16/21	CRP					3,651.53	1,171,038.03	
22/06	638 12/21/21	APP C12212					-7,940.77	1,163,097.26	
22/06	661 12/21/21	CRP					10,106.67	1,173,203.93	
22/06	739 12/28/21	APP C1228					-4,483.77	1,168,720.16	
22/06	794 12/28/21	CRP					300.00	1,169,020.16	
22/06	852 12/29/21	CRP					2,000.00	1,171,020.16	
22/07	17 01/04/22	APP C0104					-3,279.26	1,167,740.90	
22/07	206 01/11/22	APP C0111					-3,971.20	1,163,769.70	
22/07	403 01/18/22	APP C0118					-2,448.08	1,161,321.62	
22/07	480 01/14/22	CRP					10,106.67	1,171,428.29	
22/07	524 01/21/22	APM					3,150.00	1,174,578.29	
22/07	551 01/20/22	CRP					3,951.53	1,178,529.82	
22/07	680 01/25/22	APP C0125					-25,623.46	1,152,906.36	
LEDGER BALANCES --- DEBITS:			2,976,844.03	CREDITS:		-1,823,937.67	NET:	1,152,906.36	
GRAND TOTAL --- DEBITS:			2,976,844.03	CREDITS:		-1,823,937.67	NET:	1,152,906.36	

68 Records printed

** END OF REPORT - Generated by Pam Bailey **

<u>Date</u>	<u>Vendor</u>	<u>Amount</u>	<u>Description</u>
1/14/2021	Southisde Electric	644.36	Electrical Service
2/9/2021	Southisde Electric	639.19	Electrical Service
3/10/2021	Southisde Electric	637.23	Electrical Service
3/22/2021	BRWA	6,150.00	Final cost of connecting water
5/13/2021	Southisde Electric	648.71	Electrical Service
5/3/2021	Belvac	170,274.87	Building Improvements
5/28/2021	Belvac	381,622.90	Building Improvements
6/4/2021	Southisde Electric	28,161.73	Final cost of connecting electric
7/27/2021	Belvac	388,430.85	Building Improvements
7/30/2021	Belvac	319,341.49	Building Improvements
8/26/2021	Belvac	440,547.02	Building Improvements
9/23/2021	Belvac	57,942.85	Building Improvements
11/30/2021	Belvac	98,301.31	Building Improvements
1/25/2022	Belvac	21,460.00	Building Improvements
Total Project Cost			1,914,802.51

<u>Date</u>	<u>Vendor</u>	<u>Amount</u>	<u>Description</u>
1/14/2021	Southside Electric	644.36	Electrical Service
2/9/2021	Southside Electric	639.19	Electrical Service
3/10/2021	Southside Electric	637.23	Electrical Service
3/22/2021	BRWA	6,150.00	Final cost of connecting water
5/13/2021	Southside Electric	648.71	Electrical Service
5/3/2021	Belvac	170,274.87	Building Improvements
5/28/2021	Belvac	381,622.90	Building Improvements
6/4/2021	Southside Electric	28,161.73	Final cost of connecting electric
7/27/2021	Belvac	388,430.85	Building Improvements
7/30/2021	Belvac	319,341.49	Building Improvements
8/26/2021	Belvac	440,547.02	Building Improvements
9/23/2021	Belvac	57,942.85	Building Improvements
11/30/2021	Belvac	98,301.31	Building Improvements
1/25/2022	Belvac	21,460.00	Building Improvements
Total Project Cost		1,914,802.51	

Bank of the James Shell Building Loan

Loan Amount

\$2,000,000

Date	Description	Draw Amount	Payment Amount	Principal	Interest	Late Fee	Loan Balance	Available to Draw	Date Verified
4/27/2021	Beginning Balance							\$2,000,000.00	
4/27/2021	Closing Costs	8,989.00					8,989.00	\$1,991,011.00	
4/27/2021	Settlement Service	13,181.67					22,170.67	\$1,977,829.33	24-May
4/29/2021	Wire payment to the BoJ		22,202.01	22,151.21	50.80		19.46	\$1,977,829.33	
6/4/2021	Draw #1	551,897.77					551,917.23	\$1,425,931.56	
6/25/2021	Wire payment to the BoJ				795.83		551,917.23	\$1,425,931.56	22-Jun
6/25/2021	Wire Fees	15.00					551,932.23	\$1,425,916.56	
7/26/2021	Wire payment to the BoJ				1,264.84		551,932.23	\$1,425,916.56	21-Jul
7/26/2021	Wire Fees	15.00					551,947.23	\$1,425,901.56	
7/27/2021	Draw #2	388,430.85					940,378.08	\$1,037,470.71	
8/10/2021	Draw #3	319,341.49					1,259,719.57	\$718,129.22	
8/24/2021	Payment to BoJ Ck# 9005953				2,587.49		1,259,719.57	\$718,129.22	24-Aug
8/24/2021	Refund of wire fees	(30.00)					1,259,689.57	\$718,129.22	21-Sep Refund of wire fees did not increase available credit
9/16/2021	Draw #4	440,547.02					1,700,236.59	\$277,582.20	
9/28/2021	Payment to BoJ Ck# 9006997				2,983.00		1,700,236.59	\$277,582.20	21-Oct
10/26/2021	Payment to BoJ Ck# 9007979				4,232.90		1,700,236.59	\$277,582.20	
10/21/2021	Draw# 5	57,942.85					1,758,179.44	\$219,639.35	
12/7/2021	Payment to BoJ Ck# 9009236				4,172.31		1,758,179.44	\$219,639.35	24-Nov
12/28/2021	Payment to BoJ Ck# 9010301				4,029.16	208.61	1,758,179.44	\$219,639.35	22-Dec
1/25/2022	Payment to BoJ ck#				4,163.46		1,758,179.44	\$219,639.35	20-Jan



Color: Bronze

Weight: 17.0 lbs

Project:

Type:

Prepared By:

Date:

Driver Info

Type	Constant Current
120V	2.0A
208V	1.10A
240V	0.95A
277V	0.80A
Input Watts	200.04W

LED Info

Watts	200W
Color Temp	5000K (Cool)
Color Accuracy	70 CRI
L70 Lifespan	100,000 Hours
Lumens	29,406
Efficacy	147 lm/W

Technical Specifications**Compliance****UL Listed:**

Suitable for wet locations

IESNA LM-79 & LM-80 Testing:

RAB LED luminaires and LED components have been tested by an independent laboratory in accordance with IESNA LM-79 and LM-80.

DLC Listed:

This product is listed by Design Lights Consortium (DLC) as an ultra-efficient premium product that qualifies for the highest tier of rebates from DLC Member Utilities. Designed to meet DLC 5.1 requirements.

DLC Product Code: PLKU400AY1YP

Electrical**Driver:**

Constant Current, Class 2, 120-277V, 50/60Hz, 120V: 2.00A, 208V: 1.10A, 240V: 0.95A, 277V: 0.80A

Dimming Driver:

Driver includes dimming control wiring for 0-10V dimming systems. Requires separate 0-10V DC dimming circuit. Dims down to 10%.

THD:

4.61% at 120V, 9.19% at 277V

Power Factor:

99.5% at 120V, 93.5% at 277V

Surge Protection:

10kV

Performance**Lifespan:**

100,000-Hour LED lifespan based on IES LM-80 results and TM-21 calculations

Construction**IES Classification:**

The Type IV distribution (also known as a Forward Throw) is especially suited for mounting on the sides of buildings and walls, and for illuminating the perimeter of parking areas. It produces a semicircular distribution with essentially the same candlepower at lateral angles from 90° to 270°.

Cold Weather Starting:

Minimum starting temperature is -40°C (-40°F)

Maximum Ambient Temperature:

Suitable for use in up to 40°C (104°F)

Lens:

Polycarbonate lens

Housing:

Die-cast aluminum housing, lens frame and mounting arm

Technical Specifications (continued)

Construction

IP Rating:

Ingress protection rating of IP65 for dust and water

Vibration Rating:

3G vibration rating per ANSI C136.31

EPA:

- 1 Fixture: 0.60
- 2 Fixtures at 90°: 0.77
- 2 Fixtures at 180°: 1.19
- 3 Fixtures at 90°: 1.19
- 4 Fixtures at 90°: 1.19

EPA with Slipfitter & Adjustable Arm Mounting Accessories (Sold Separately)

- 1 Fixture: 0.79
- 2 Fixtures at 90°: 0.97
- 2 Fixtures at 180°: 1.59
- 3 Fixtures at 90°: 1.59
- 4 Fixtures at 90°: 1.59

Mounting:

Universal mounting arm compatible for hole spacing patterns from 1" to 5 1/2" center to center. Round Pole Adaptor plate included as a standard. Easy slide and lock to mount fixture with ease. Round pole diameter must be >4" to mount fixtures at 90° orientation.

Finish:

Formulated for high durability and long-lasting color

Green Technology:

Mercury and UV free. RoHS-compliant components.

LED Characteristics

LEDs:

Long-life, high-efficiency, surface-mount LEDs

Color Uniformity:

RAB's range of Correlated Color Temperature follows the guidelines of the American National Standard for Specifications for the Chromaticity of Solid State Lighting (SSL) Products, ANSI C78.377-2017.

Other

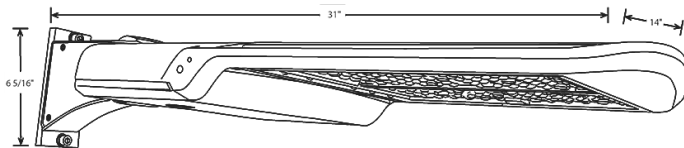
5 Yr Limited Warranty:

The RAB 5-year, limited warranty covers light output, driver performance and paint finish. RAB's warranty is subject to all terms and conditions found at rablighting.com/warranty.

Buy American Act Compliance:

RAB values USA manufacturing! Upon request, RAB may be able to manufacture this product to be compliant with the Buy American Act (BAA). Please contact customer service to request a quote for the product to be made BAA compliant.

Dimensions



Features

- 0-10V Dimming, standard
- 100,000-hour LED lifespan
- 5-Year, Limited Warranty

Ordering Matrix

Family		Distribution	Wattage/Lumens	Mounting	Color Temp	Driver	Options
A17	-	4T	200				
		3T = Type III	70 = 70W/10,000LM	Blank = Universal Pole Mount	Blank = 5000K (Cool)	Blank = 120-277V, 0-10V	Blank = No Option
		4T = Type IV	100 = 100W/15,000LM	SF = Slipfitter (Factory installed	N = 4000K (Neutral)	Dimming	/3PRS = 3-pin Receptacle and
		5T = Type V	150 = 150W/22,500LM	SF available in 150W)		/480 = 480V, 0-10V	Shorting Cap
			200 = 200W/30,000LM			Dimming ¹	/7PRS = 7-pin Receptacle and
			240 = 240W/36,000LM				Shorting Cap
			300 = 300W/45,000LM				/MVS = Microwave Motion
			375 = 375W/51,800LM				Sensor
							/LC = Lightcloud® Controller

¹ 480V driver available standard on 150W and 300W and by special order on 100, 240 and 375W. Not available on 70W or 200W models.

Type II distribution available as special order

Wall mount and adjustable universal pole mount available as optional field-installed accessories

COLEMAN-ADAMS CONSTRUCTION, Inc.



1031 PERFORMANCE ROAD
P.O. BOX 368
FOREST, VIRGINIA 24551
PHONE: (434) 525- 4700 FAX: (434) 525-4437

October 22, 2021

Mr. David Mammolenti
Executive Vice President
Belvac
237 Graves Mill Road
Lynchburg Va. 24502-4203

Belvac - New London Building - Additional Crane and Site Lighting

Dear Mr. Mammolenti,

We are pleased to submit to you our proposal for installing an additional 5 ton crane and providing exterior Parking Lot Lighting. Our proposal is based on the following:

Division 1 - General Conditions:

1. Plans:
 - a. Structural drawings necessary for permitting and construction.
 - b. Electrical plans as prepared by Southern Air.
2. Project supervision and construction equipment.
3. Construction debris and trash removal and proper disposal.
4. Building Permit Fees.
5. Special Inspections as required by the County.

Division 2 - Site Work:

1. Erosion & Sediment Control:
 - a. Re-seed all denuded areas created by installation of underground wire and pole base construction.

Division 3 - Concrete:

1. Install 3 concrete pole bases.

Division 5 - Structural Steel:

1. Structural Steel for 1-5-ton cranes:
 - a. W27 x84 with C15 x 33.9 crane way beams - 214 l.f.
 - b. Cranes stops and Bracing.

Division 13 - Cranes

1. Provide 1 CXTS girder crane with 5- ton capacity with 47'-0" spans along with 30# ASCE rail for 107 ft. runway system and conductor system.
2. Includes installation, freight, commissioning and testing.

Division 16 - Electrical:

1. Power circuits will be provided and installed for (1) 5-ton bridge cranes.
 1. The power circuit will consist of providing and installing the conduit/conductors from the panelboard to disconnect, disconnect (located at floor level) and the conduit/conductors from the disconnect to the bridge crane railway.
2. Provide and install 3 pole lights complete with wiring, poles, fixtures bases and control. Submittals of the selected light fixtures are attached.

Our estimated cost for this scope of work described above is:

5 ton Crane Installation.....\$ 148,897.00

Parking Lot Lighting.....\$ 34,728.00

Thank you for allowing us to submit this proposal. If you have any questions, please contact us at your earliest convenience.

Sincerely,

COLEMAN-ADAMS CONSTRUCTION, INC.



Charles A. Evans, P.E., LEED A.P.
Senior Vice President



January 10, 2022

Mr. Tom Gay
Belvac Production Machinery, Inc.
237 Graves Mill Road
Lynchburg, Virginia 24502

Area Lighting at New London Facility
Electrical Installation
Proposal # 21-404

Dear Tom,

Thank you for the opportunity to offer our proposal to perform the electrical installation associated with area lighting at your New London facility in Forest, Virginia.

We look forward to working with you on this project.

The following price breakdown, scope of work, and clarifications/exceptions are considered to be confidential information provided by A & L Electrical, Inc. and not to be used for any other use except the bidding process of this project.

Please feel free to contact us should you have any questions or we can be of further service.

Sincerely,

A handwritten signature in black ink, appearing to read 'Wayne Proffitt', is written over a white background.

Wayne Proffitt
Project Manager

Belvac Production Machinery, Inc.
Lynchburg, Virginia
Area Lighting at New London Facility
Electrical Installation
A&L Proposal 21-404
January 10, 2022

Pricing Breakdown:

Lump Sum: \$25,000.00

Scope of Work:

We will provide supervision, labor, materials, tools, and equipment to perform the electrical scope of work as detailed per the following:

1. Furnish and install four (4) 200 watt, pole mounted LED fixtures; mounted on 20-ft tall poles to illuminate the paved parking area.
2. Install 18-inch diameter, reinforced concrete foundations for the poles to mount on.
3. Extend underground conduit from an existing spare conduit installed during construction; and install branch circuit conductors.

Clarification/Exceptions:

1. All work will be performed on a straight time basis with no allowance for overtime.
2. Any additional work out side of the original scope of work will be invoiced separately.
3. Payment terms and invoicing shall be Net 30 days.
4. This proposal will be void after 30 days.
5. All completed work to be installed according to the latest adopted NEC.

License/Certifications:

1. A&L Electrical Inc. Virginia's contracting # 2705 112057A.



Color: Bronze

Weight: 17.0 lbs

Project:

Type:

Prepared By:

Date:

Driver Info

Type	Constant Current
120V	2.0A
208V	1.10A
240V	0.95A
277V	0.80A
Input Watts	200.04W

LED Info

Watts	200W
Color Temp	5000K (Cool)
Color Accuracy	70 CRI
L70 Lifespan	100,000 Hours
Lumens	29,406
Efficacy	147 lm/W

Technical Specifications**Compliance****UL Listed:**

Suitable for wet locations

IESNA LM-79 & LM-80 Testing:

RAB LED luminaires and LED components have been tested by an independent laboratory in accordance with IESNA LM-79 and LM-80.

DLC Listed:

This product is listed by Design Lights Consortium (DLC) as an ultra-efficient premium product that qualifies for the highest tier of rebates from DLC Member Utilities. Designed to meet DLC 5.1 requirements.

DLC Product Code: PLKU400AY1YP

Electrical**Driver:**

Constant Current, Class 2, 120-277V, 50/60Hz, 120V: 2.00A, 208V: 1.10A, 240V: 0.95A, 277V: 0.80A

Dimming Driver:

Driver includes dimming control wiring for 0-10V dimming systems. Requires separate 0-10V DC dimming circuit. Dims down to 10%.

THD:

4.61% at 120V, 9.19% at 277V

Power Factor:

99.5% at 120V, 93.5% at 277V

Surge Protection:

10kV

Performance**Lifespan:**

100,000-Hour LED lifespan based on IES LM-80 results and TM-21 calculations

Construction**IES Classification:**

The Type IV distribution (also known as a Forward Throw) is especially suited for mounting on the sides of buildings and walls, and for illuminating the perimeter of parking areas. It produces a semicircular distribution with essentially the same candlepower at lateral angles from 90° to 270°.

Cold Weather Starting:

Minimum starting temperature is -40°C (-40°F)

Maximum Ambient Temperature:

Suitable for use in up to 40°C (104°F)

Lens:

Polycarbonate lens

Housing:

Die-cast aluminum housing, lens frame and mounting arm

Technical Specifications (continued)

Construction

IP Rating:

Ingress protection rating of IP65 for dust and water

Vibration Rating:

3G vibration rating per ANSI C136.31

EPA:

- 1 Fixture: 0.60
- 2 Fixtures at 90°: 0.77
- 2 Fixtures at 180°: 1.19
- 3 Fixtures at 90°: 1.19
- 4 Fixtures at 90°: 1.19

EPA with Slipfitter & Adjustable Arm Mounting Accessories (Sold Separately)

- 1 Fixture: 0.79
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- 2 Fixtures at 180°: 1.59
- 3 Fixtures at 90°: 1.59
- 4 Fixtures at 90°: 1.59

Mounting:

Universal mounting arm compatible for hole spacing patterns from 1" to 5 1/2" center to center. Round Pole Adaptor plate included as a standard. Easy slide and lock to mount fixture with ease. Round pole diameter must be >4" to mount fixtures at 90° orientation.

Finish:

Formulated for high durability and long-lasting color

Green Technology:

Mercury and UV free. RoHS-compliant components.

LED Characteristics

LEDs:

Long-life, high-efficiency, surface-mount LEDs

Color Uniformity:

RAB's range of Correlated Color Temperature follows the guidelines of the American National Standard for Specifications for the Chromaticity of Solid State Lighting (SSL) Products, ANSI C78.377-2017.

Other

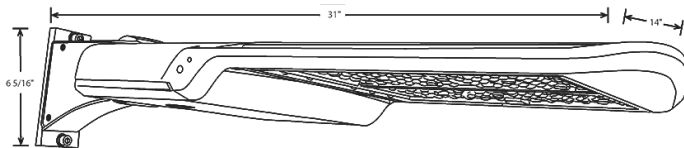
5 Yr Limited Warranty:

The RAB 5-year, limited warranty covers light output, driver performance and paint finish. RAB's warranty is subject to all terms and conditions found at rablighting.com/warranty.

Buy American Act Compliance:

RAB values USA manufacturing! Upon request, RAB may be able to manufacture this product to be compliant with the Buy American Act (BAA). Please contact customer service to request a quote for the product to be made BAA compliant.

Dimensions



Features

- 0-10V Dimming, standard
- 100,000-hour LED lifespan
- 5-Year, Limited Warranty

Ordering Matrix

Family	Distribution	Wattage/Lumens	Mounting	Color Temp	Driver	Options
A17	–	4T	200			
	3T = Type III 4T = Type IV 5T = Type V	70 = 70W/10,000LM 100 = 100W/15,000LM 150 = 150W/22,500LM 200 = 200W/30,000LM 240 = 240W/36,000LM 300 = 300W/45,000LM 375 = 375W/51,800LM	Blank = Universal Pole Mount SF = Slipfitter (Factory installed SF available in 150W)	Blank = 5000K (Cool) N = 4000K (Neutral)	Blank = 120-277V, 0-10V Dimming /480 = 480V, 0-10V Dimming ¹	Blank = No Option /3PRS = 3-pin Receptacle and Shorting Cap /7PRS = 7-pin Receptacle and Shorting Cap /MVS = Microwave Motion Sensor /LC = Lightcloud® Controller

¹ 480V driver available standard on 150W and 300W and by special order on 100, 240 and 375W. Not available on 70W or 200W models.

Type II distribution available as special order

Wall mount and adjustable universal pole mount available as optional field-installed accessories



Square steel poles drilled for 2 Area Lights at 180°. Designed for ground mounting. Poles are stocked nationwide for quick shipment. Protective packaging ensures poles arrive at the job site good as new.

Color: Bronze

Weight: 136.7 lbs

Project:

Type:

Prepared By:

Date:

Technical Specifications

Compliance

CSA Listed:

Suitable for wet locations

Construction

Shaft:

46,000 p.s.i. minimum yield.

Hand Holes:

Reinforced with grounding lug and removable cover

Base Plates:

Slotted base plates 36,000 p.s.i.

Shipping Protection:

All poles are shipped in individual corrugated cartons to prevent finish damage

Color:

Bronze powder coating

Height:

20 FT

Weight:

137 lbs

Gauge:

11

Wall Thickness:

1/8"

Shaft Size:

4"

Hand Hole Dimensions:

3" x 5"

Bolt Circle:

8 1/2"

Base Dimension:

8"

Technical Specifications (continued)

Construction

Anchor Bolt:

Galvanized anchor bolts and galvanized hardware and anchor bolt template. All bolts have a 3" hook.

Anchor Bolt Templates:

WARNING Template must be printed on 11" x 17" sheet for actual size. CHECK SCALE BEFORE USING. Templates shipped with anchor bolts and available [online](#).

Pre-Shipped Anchor Bolts:

Bolts can be pre-shipped upon request for additional freight charge

Max EPA's/Max Weights:

70MPH 10.7 ft./360 lb.
80MPH 7.0 ft./350 lb.
90MPH 4.3 ft./350 lb.
100MPH 2.5 ft./350 lb.
110MPH 1.1 ft./350 lb.
120MPH 0.1 ft./340lb

Other

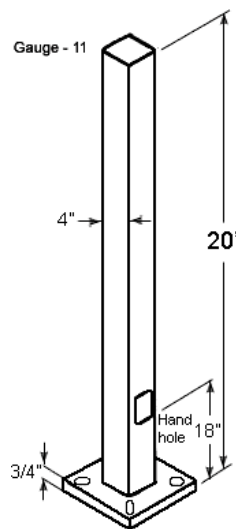
Terms of Sale:

Pole Terms of Sale is available [online](#).

Buy American Act Compliance:

RAB values USA manufacturing! Upon request, RAB may be able to manufacture this product to be compliant with the Buy American Act (BAA). Please contact customer service to request a quote for the product to be made BAA compliant.

Dimensions



Features

- Designed for ground mounting
- Heavy duty TGIC polyester coating
- Reinforced hand holes with grounding lug and removable cover for easy wiring access
- Pole caps, base covers & bolts are sold separately
- Custom manufactured for each application

Bedford County Economic Development Authority

Strategic Plan

Mission Statement:

The mission of the Bedford County Economic Development Authority (EDA) is to sustain and improve the quality of life in Bedford County through a prudent and cost-effective economic development program that results in a strong corporate tax base and quality jobs for all county residents.

The four primary goals to carry out the mission are:

- Support the retention and expansion of existing businesses
- Attract new economic opportunities
- Assist developing a skilled workforce
- Increase awareness of Bedford County Economic Development assets

Support the retention and expansion of existing businesses.

Existing businesses are of vital importance to Bedford County. Our Business Retention and Expansion (BRE) program focuses on assisting the local business community with services that solve issues, improve workforce development, and increase innovation and creativity.

This is accomplished through:

- Business roundtables, visitation, and recognition
- Encouraging open communication to reinforce trust with the business community
- Coordinating incentives and grants that support job creation and economic growth

Attract new economic opportunity.

Attracting new businesses to Bedford County adds new dimension to the existing economic base and provides the opportunity to create new and higher paying jobs.

The county's business attraction program is focused on executing an effective marketing plan that includes a strong web presence, participation in local, state, and national meetings, tradeshow, and increased communication among key target groups.

The primary focus areas for new business growth are:

- Manufacturing or service sector projects new to Bedford County
- Tech-based projects that provide higher paying jobs
- Real estate redevelopment projects
- New business start-ups

- Retail and commercial projects

Specific strategies include:

- Maintain 200+ acres of EDA-owned property which can be made available within 45 to 60 days.
- Promote available sites and buildings on the county's economic development website, as well as VEDP.org and other channels.
- Offer performance-based incentive grants, workforce development and training programs, build to suit/lease options.
- Promote the benefits of doing business in Bedford County (Enterprise and Technology Zones), low cost of doing business, and quality of life aspects.
- Build relationships and open communication with key target groups including local businesses, Community Development staff, Tobacco Commission staff, regional and state economic development leadership, commercial real estate developers, and venture capital investors.
- Maintain an inventory of virtual buildings and available real estate.
- Execute an effective marketing program to attract new businesses to the county.

Assist developing a skilled workforce

Bedford County strives to align education and economic development to benefit local companies with their workforce development needs. The Office of Economic Development works with the Lynchburg Regional Business Alliance, Virginia Career Works, and the Virginia Economic Development Partnership, along with local and regional education organizations, to deliver workforce development initiatives. These include workforce readiness courses, customized training, career fairs, and even graduate engineering programs.

The county also coordinates the Bedford One Program that introduces high school students to future career opportunities at local and regional businesses through tours, internships, and Career Conversations in the classroom. This award-winning program successfully raises awareness of local and regional career opportunities.

Increase awareness of Bedford County's Economic Development assets

Economic development is a competitive process. Bedford County should continue to promote its unique assets that are attractive to businesses including incentives, tax structures, the low cost of doing business, quality of life, and land options.

Strategies to increase awareness include:

- Maintain an EDA organization that is fiscally sound, well organized, and active.
- Publish news releases, web content, and a newsletter to increase awareness and visibility for Bedford County Economic Development.
- Meet and communicate with the Board of Supervisors, chambers of commerce, local businesses, and regional and state officials regarding economic development goals and objectives.

- Conduct meetings, trade show visits, and marketing initiatives throughout the year to discuss issues and promote the benefits of living, working, and doing business in Bedford County.